

# Asia Society's International Business Conference

# Kazakhstan Draws a New Wave of Investment:

Strategies for Diversification and Sustainable Growth

JUNE 14-16, 2005

THE REGENT ALMATY,
THE ANKARA IN KAZAKHSTAN

ALMATY, KAZAKHSTAN

#### **Co-Organizers:**

Asia Society • Eurasian Media Forum

#### **Additional Corporate Supporters:**

Deloitte & Touche, LLP KPMG

#### **Technology Parnter:**

**Alser Computers** 

#### In Collaboration With:

American Chamber of Commerce in Kazakhstan

Embassy of the Republic of Kazakhstan

**Eurasia Group** 

**EUROBAK** 

**U.S.-Kazakhstan Business Association** 





# **Conference Focus**

Global energy and security concerns have heightened the importance of the Central Asian states, and Kazakhstan is leading the way in integration with the global economy. The country's political stability, skilled workforce, market-friendly policies and vast hydrocarbon reserves have combined to make it one of Asia's fastest growing economies. Kazakhstan is deepening economic relations with the major players in Central Asia - the U.S., China and Russia - while simultaneously opening its door to a potential new wave of investment from countries throughout the Asian region.

What are the next steps for Kazakhstan in its effort to diversify its economy? How will it develop the infrastructure necessary to sustain its rapid economic expansion? Will Kazakhstan continue to improve its investment climate in order to grow partnerships with major global investors? Where do the greatest opportunities lie for new economic ties between Kazakhstan and the rest of Asia? Will the US-Central Asia TIFA yield a harmonization of intra-regional trade and investment? How can Kazakh and international entrepreneurs capitalize on this more cohesive market?

The Asia Society's International Business Conference will explore how Kazakhstan is stepping up as an important player in the global economy and challenging the world's leading multinationals to participate in the region's rapid growth.

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American Chamber of Commerce in Kazakhstan Embassy of the Republic of Kazakhstan Eurasia Group EUROBAK U.S.-Kazakhstan Business Association

#### **Confirmed Opening Keynote Address:**

His Excellency Nursultan Nazarbayev, President, Republic of Kazakhstan

#### **Confirmed Speakers**

**Zeyno Baran**, Director of International Security and Energy Programs, Nixon Center

Daniel Fung, Chairman, Des Voeux Chambers, Hong Kong SAR Richard C. Holbrooke, Vice-Chairman, Perseus LLC; Chairman, Asia Society Wilson Mitchell, Partner in Charge, Audit Practice, KPMG Janat LLC

Martha Brill Olcott, Senior Associate, Carnegie Endowment for International Peace

Dariga Nazarbayeva, Chair, Eurasian Media Forum

**Pan Guang**, Director, Shanghai Cooperation Organization; Director, Institute of Eurasian Studies, Shanghai Academy of Social Sciences

John Ordway, U.S. Ambassador to Kazakhstan

**Frederick Starr**, Chairman, Central Asia-Caucasus Institute, Paul H. Nitze School of Advanced International Studies at John Hopkins University

Bill Veale, President, US-Kazakhstan Business Association

#### **Invited Speakers**

Abdullah Abdullah, Minister of Foreign Affairs, Afghanistan Anwar-ul-Haq Ahadi, Minister of Finance, Afghanistan Askar Chingizovich Aitmatov, Minister of Foreign Affairs, Kyrgyz Republic

Ban Ki-moon, Minister of Foreign Affairs and Trade, Republic of Korea Fang Xinghai, Deputy Chief Executive Officer, Shanghai Stock Exchange Victor Fung, Former Chairman, Hong Kong Trade Development Council Uzakbai Karabalin, President, KazMunaiGas CSJC, Kazakhstan Khursheed M. Kasuri, Minister of Foreign Affairs, Pakistan Mohsin S. Khan, Director of Middle East and Central Asia Department, IMF Kamal Kharazzi, Minister of Foreign Affairs, Islamic Republic of Iran Viktor Khristenko, Minister of Industry and Energy, Russian Federation Sergey Lavrov, Minister of Foreign Affairs, Russian Federation Steven R. Mann, Senior Advisor for Caspian Basin Energy Diplomacy, U.S. Department of State

Elmar Maharram oglu Mammadyarov, Minister of Foreign Affairs, Azerbaijan

Grigory Marchenko, Former Chairman of the National Bank of Kazakhstan; Free Lance Adviser to the President; Chairman, Halyk Bank, KZ Micheál Martin, Minister for Enterprise, Trade and Employment of Ireland Yoshihiko Miyauchi, Chairman and CEO, ORIX Corporation, Japan Shoichi Nakagawa, Minister of Economy, Trade and Industry, Japan

Kamal Nath, Minister of Commerce and Industry, India

Talbak Nazarov, Minister of Foreign Affairs, Tajikistan

**Catherine Novelli**, Assistant U.S. Trade Representative for Europe and the Mediterranean

Condoleezza Rice, Secretary of State, US

Anvar Saidenov, Governor, National Bank of Kazakhstan

Vladimir Shkolnik, Minister of Energy and Natural Resources, Kazakhstan

Kassymzhomart Tokaev, Minister of Foreign Affairs, Kazakhstan

Bo Xilai, Minister of Commerce, People's Republic of China

George Yong-Boon Yeo, Minister of Foreign Affairs, Singapore

Nina A. Zhusypova, Chairman of Board of Directors, Kazkommertsbank

# **Conference** Agenda

#### Tuesday, June 14

#### **OPENING NIGHT DINNER & KEYNOTE ADDRESS**

His Excellency Nursultan Nazarbayev, President, Republic of Kazakhstan

#### Wednesday, June 15

#### **OPENING ADDRESS:**

Kazakhstan's Emergence as a Global Economic Player

#### **SESSION 1**

#### Building a Sustainable Base for a Diversified Market Economy

- Oil Revenue Management: Prioritizing Spending Allocations
- Encouraging Entrepreneurialism, Enterprise Restructuring and Privatization
- Capacity-Building through Foreign Direct Investment and Education Reform
- Fostering the Development of SMEs
- Furthering Technological Innovation: Funding R&D, Technology Transfer Programs

#### **SESSION 2**

## Strengthening Kazakhstan's Investment Climate in Non-Oil Sectors

- How East Asia Earned International Investor Confidence: Case Studies on Competitiveness
- Productivity Enhancement: Examples of Managerial Innovation, Skills Incentives and a National Certification System
- Political, Legal, Tax and Accounting Reforms:
   Pre-requisites for a Strong Business Environment
- Internationally Recognized Approaches to Transparency, Corporate Governance, Civil Service Reform and Corporate Social Responsibility

#### SPECIAL LUNCHEON SESSION:

Kazakhstan's Entrepreneurs

#### **SESSION 3**

#### Developing Kazakhstan's Key Sectors, Beyond Energy

- Infrastructure Development: Building a Transportation and Logistics Hub
- Kazakhstan's Home Grown Advantage: Potential in the Agro-Processing Sector
- Restructuring Kazakhstan's Manufacturing Capacity
- Advancing IT & Telecom Infrastructure: How To Compete

#### **SESSION 4**

# Financial Sector Strength as an Engine for Diversification: Second Generation Reforms

- Kazakhstan's Banking Sector Reform as a Model for the Region: Next Steps
- Creation of Domestic Capital Markets and Additional Sources of Debt and Equity Financing
- Reinvigorating Kazakhstan's Stock Market: How to Boost Domestic Companies
- The Dangers of Rapid Credit Expansion: Maintaining Asset Quality
- Establishing a Benchmark for the Cost of Capital: Sovereign Benchmark Bonds to Stimulate Fixed Income Markets

#### Thursday, June 16

#### **SESSION 5**

#### Opportunities in the Energy Sector

- Global Energy Insecurity & the Growing Importance of Central Asia as an Energy Provider
- Accessing World Markets: Choosing a Pipeline Route for Future Oil Exports
- Untapped Potential: Exploring Offshore Energy Opportunities in the North Caspian
- Contract Sanctity: Future Investment Implications of Pre-emptive Law and Retroactivity
- The Energy Boom as a Springboard for a Domestic Oil-Services Industry

#### **SESSION 6**

## Building Strong Economic Partnerships in Central Asia: Focus on Regional Cooperation

- Progress and Potential of the Shanghai Cooperation Organization, EURASEC and other Regional Institutions
- Cross–Border Strategies for Cooperation on Trade, Fossil Fuels, Water Management & Security
- Areas of Opportunity for Increased Economic Cooperation with Russia, i.e. Oil Transport
- The U.S.-Central Asia TIFA: New U.S. Investment in the Region?
- Events in Afghanistan and the Aftermath of the War in Iraq: Regional Economic Consequences

#### SPECIAL SESSION:

What WTO Accession Would Mean for Kazakhstan & the Region

#### **SESSION 7**

#### The "Second Wave" of Investment: Building New Business Alliances with Asia

- Expanding Kazakhstan's Profile in Asia and Drawing Large-Scale Investment From the Region
- Capitalizing on China's Booming Export Market, Demand for Energy and Stake in Developing Central Asia's Hydroelectric Power Potential
- Expanding Korean Investment in Kazakhstan's Electronics and High-technology Industries
- Southeast Asia to Bring Port and Facilities Management Experience to Kazakhstan
- Japan's Emerging Interest in Kazakhstan's Investment Potential: Opportunities for Cooperation

#### **CONCLUDING DISCUSSION:**

The Path Forward for Kazakhstan

## The conference organizers are grateful to the following outreach organizations:

(LIST IN FORMATION)

British-Kazakh Society

Confederation of Indian Industry

Kazakhstan Business Association for Sustainable Development

KWR International, Inc.

Union of Chambers of Commerce and Industry of the Republic of Kazakhstan

# **REGISTRATION FORM**

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ALMATY, KAZAKHSTAN

### HOTEL ACCOMMODATIONS



The Regent Almaty,

The Ankara in Kazakhstan 181, Zheltoksan Str., 480013, Almaty, Kazakhstan Reservations Telephone: (7) (3272) 50 50 00 / 58 21 11 Hotel Fax: +7 3272 58 21 00 Reservations fax: +7 3272 50 37 19 Website: www.regenthotels.com/almaty

**Hyatt Regency Rahat Palace Hotel** 

Akademik Šatpayev Avenue 29/6, 050040 Almaty, Kazakhstan Telephone: +7 3272 50 12 34 (reservations department ext. 2340) Facsimile: +7 3272 50 88 88 E-mail: almaty.regency@hyattintl.com Website: www.almaty.hyatt.com

Special Room Rates for Conference Delegates will Be Available Shortly.

To register, please fill out this registration form, then fax to 212-327-2280. You may also contact
Cameron Jones at the Asia Society by phone at 212-327-9356 or by email at almaty2005@asiasoc.org.
(M-F 10am-5pm EST) On-site registration will be available from June 7-June 14. You may register in
person at the Asia Society Conference Secretariat located within the Regent Ankara Hotel in Almaty.

Russian-speakers with questions about the conference may contact Mirgul Issanova or Dinora Bisenova at the Eurasian Media Forum (T: 7(3272)506504, E: mirgul@eamedia.org; dinora@eamedia.org)

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Family Name
Name as you would like it to appear on your badge
Honorific: Mr., Dr., Mrs., Ms., Other
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If you are a member of a conference collaborating or outreach organization, please list:
Name of accompanying spouse:
I will attend the Opening Night Dinner on June 14th. Yes No

REGISTRATION FEE	US\$	KZT*			
Member	\$250	41,000	Please contact		
Non-Member	\$450	61,000	Cameron Jones at		
**Accompanying Spouse (not colleague)	\$100	13,500	212-327-9356 for NGO/Academic Rates		
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#### **VISA INFORMATION**

Signature:

A visa is required of travelers from certain countries when entering Kazakhstan. Please contact Kazakh authorities in your area to determine if you need a visa. For conference attendance, we suggest requesting a tourist visa. Please allow time for processing if a visa is required.

#### TRAVEL INFORMATION

If you need help making your travel arrangements, please contact Maria Sirico at New York Travel Service by phone at 800-727-6989, or by email at maria@newyorktravelusa.com

#### CONFIRMATION

Upon receipt of registration payment, confirmation of registration will be sent. Payment must be received before June 7 in order to guarantee your place. Registrations are on a first come-first serve basis and space is limited.

#### CANCELLATION POLICY

All cancellations must be sent or faxed to the Asia Society by June 7 in order to receive a refund.